



Depositions

Deposition Techniques and Strategy *with David Markowitz*



June 2011—6.25 General CLE or Practical Skills credits

DEP11.KCD	Audio CDs and course materials	\$195
DEP11.KDV	DVDs and course materials	\$325
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Depositions can make or break your case, and this is your chance to learn from a master. For more than 20 years, David Markowitz has been studying deposition and trial techniques and has presented dozens of seminars to improve the skills of practicing attorneys. David shares with you important goals to accomplish, including avoiding undesired results. Learn the value of question structure and how to deal with evasive and incomplete answers. The most important questions and techniques the best lawyers use are covered, as is a key component of any deposition—knowing when to stop asking questions. Through David’s keen ability to communicate and persuade, he demonstrates powerful, practical methods for getting the most out of your depositions, including the best ways to defend depositions and effectively use depositions at trial. Whether you are new to trial practice or want to refresh your deposition skills, this presentation by one of Oregon’s litigation lions is an opportunity not to be missed. Highlights include deposition goals, how to ask questions effectively, dealing with the problem witness, and style and demeanor.