

MBA Concepts for Lawyers *with Edward Adams*

This one-day crash course will provide you with:

- ◆ Adaptable techniques for reading financial reports, including balance sheets, income statements, and statements of cash flow
- ◆ Skills for identifying financial and legal red flags

Click here to
register online!

Thursday, March 19, 2009

9 a.m.–4:30 p.m.

Oregon State Bar Center
Tigard, Oregon

6.5 General CLE credits



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Oregon State Bar Center
16037 S.W. Upper Boones Ferry Rd.
Tigard, Oregon

MBA CONCEPTS FOR LAWYERS PROVIDES A ONE-DAY crash course in understanding the legal impact of business operations on your individual and corporate clients, providing important insights into their health, value, and future stability. Ed Adams provides practical techniques for reading balance sheets, income statements, and statements of cash flow, helping you to spot vital financial and legal issues. The principles are constant and apply to family businesses as well as huge multinationals. Mr. Adams discusses the risk and return model, explains how stocks and bonds are priced, and advises you on the effective and ethical use of financial leverage. He also explores the accompanying legal doctrines in the areas of mergers and acquisitions and securities. This internationally acclaimed program will refine and expand your knowledge of financial matters, giving you, your firm, and your clients a real competitive edge.

Register by using this form or calling the OSB CLE Service Center at (503) 431-6413, or toll-free in Oregon at 1-800-452-8260, ext. 413. For a full listing of OSB CLE seminars, please visit www.osbarcle.org.

Video Replays

This seminar will be videotaped and shown in its entirety at the following locations if three or more registrations are received at least a week prior to the replay date. To find out if a replay will be shown, please click on the Seminars Calendar at www.osbarcle.org and select the date of the scheduled video replay.

- ◆ **Astoria**
Friday, April 17
Di Bartolomeo Law Office
1139 Exchange St.
- ◆ **Bend**
Friday, April 10
Miller Nash LLP
1567 S.W. Chandler Ave.
Suite 204
- ◆ **Coos Bay**
Friday, April 10
Daniel M. Hinrichs PC
590 Commercial Ave.
- ◆ **Eugene**
Friday, April 17
Gaydos Churnside & Balthrop PC
440 E. Broadway, Suite 300
- ◆ **Grants Pass**
Thursday, April 9
Josephine County Courthouse
Room 222
N.W. 6th and "C" Streets
- ◆ **Hood River**
Friday, April 10
Wyers Haskell Davies PC
216 Columbia
- ◆ **Klamath Falls**
Friday, April 10
Boivin Uerlings & Dilaconi PC
803 Main St., Suite 201
- ◆ **LaGrande**
Friday, April 10
Mautz Baum & O'Hanlon LLP
1902 Fourth St.
- ◆ **Medford**
Friday, April 17
Frohnmayer Deatherage
2592 E. Barnett Road
- ◆ **Newport**
Friday, April 17
Macpherson Gintner & Diaz
423 North Coast Highway
- ◆ **Pendleton**
Friday, April 17
Mautz Baum & O'Hanlon LLP
101 S.E. Byers Ave.
- ◆ **Redmond**
Friday, April 17
Bryant Emerson & Fitch
888 W. Evergreen
- ◆ **Roseburg**
Thursday, April 9
Douglas County Counsel's Office
Law Library, Room 319
1036 S.E. Douglas
- ◆ **Salem**
Friday, April 10
The Vandermay Law Firm
Capitol Center Building
388 State St., Suite 340
- ◆ **Tigard**
Wednesday, April 22
Oregon State Bar Center
16037 S.W. Upper Boones Ferry Rd.
- ◆ **Vale**
Friday, April 10
Butler & Looney PC
292 Main St. S.

MBA Concepts for Lawyers with Edward Adams—Thursday, March 19, 2009

8:00 Registration

9:00 Part I

- ◆ Key business concepts
 - ◆ Introduction to accounting
 - ◆ Advanced accounting concepts
-

10:30 Break

10:45 Part II

- ◆ Financial statement analysis
 - ◆ Manipulating the books
 - ◆ Accounting concepts applied to legal drafting
-

12:15 Lunch (on your own)

1:15 Part III

- ◆ Introduction to corporate finance
 - ◆ Advanced topics in corporate finance
 - ◆ Cash flow analysis
-

2:45 Break

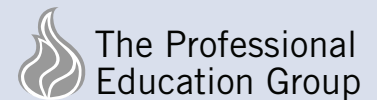
3:00 Part IV

- ◆ Understanding stocks and bonds
 - ◆ Mergers and acquisitions
 - ◆ Derivatives
-

4:30 Adjourn

Meet Edward Adams . . .

Ed Adams is the Howard E. Buhse professor of finance and law and the codirector of the Kommerstad Center for Business Law and Entrepreneurship at the University of Minnesota Law School. His practice-based presentation is based on experience in bankruptcy, mergers and acquisitions, loan restructuring, and commercial transactions—honed during his years of practice at Latham & Watkins in Chicago and Fredrikson & Byron P.A. in Minneapolis. Two-time recipient of the Stanley V. Kinyon Professor of the Year Award at the University of Minnesota Law School, Professor Adams has proven his ability to translate academic and practice experience into an effective model of instruction. He has written over 15 books and more than 30 law review articles on business-related issues. He is a former principal in several regional investment banking and investment firms and has served on the board of directors of a number of publicly traded companies. Professor Adams is a primary faculty member of the Professional Education Group.



Here's what OSB members have to say about Ed Adams and *MBA Concepts for Lawyers*:

- ◆ “Very dynamic and presents difficult information very well to general audiences—understandable. Mr. Adams . . . held my interest throughout the entire seminar.”
- ◆ “The information he presented was interesting and stimulated my desire to pursue further learning MBA related concepts. His presentation was clear, thought-provoking, and informative. Mr. Adams’s style of presenting contains a judicious use of wry humor. I enjoyed this CLE immensely.”
- ◆ “Great! Lots of practical information on how finance really works. Ed is smart, funny, and very interesting.”
- ◆ “I confess that I anticipated that I would have to fight to stay awake on the topic. I was completely wrong. The subject was made understandable and enjoyable. Great job.”

OSB CLE Seminars Planner:

- ◆ Kes Joerg, kjoerg@osbar.org, (503) 431-6326

MBA Concepts for Lawyers with Edward Adams—Thursday, March 19, 2009

SEMINAR REGISTRATION

TIGARD

- \$200 OSB Member—Early registration (received before noon, Monday, 3/16/09)..... \$ _____
- \$220 OSB Member—Regular registration (received after noon, Monday, 3/16/09) \$ _____
- \$230 Non-OSB Member \$ _____
- \$100 2008–2009 Season Ticket Showcase
Speaker (Please register by noon, Monday, 3/16/09, to guarantee a seat and course materials. Season Ticket registrations received after this time are welcome and will be accommodated on a space-available basis.) \$ _____
- \$0 50-year OSB members may attend free of charge \$ _____
- \$0 Oregon judges and their lawyer staff (see below) \$ _____
- Registrant is a judge
- Registrant is a lawyer staff member for the following judge

 Judge (please print)

 Signature of Judge (required)

TOTAL REGISTRATION FEES (MBA09) (715) \$ _____
 WB

VIDEO REPLAY

(Please see video replay schedule on previous page.)

Location: _____

- \$200 Registration \$ _____
- \$100 2008–2009 Season Ticket Showcase Speaker .. \$ _____
- \$0 50-year OSB members may attend free of charge \$ _____
- \$0 Oregon judges and their lawyer staff (see below) \$ _____
- Registrant is a judge
- Registrant is a lawyer staff member for the following judge

 Judge (please print)

 Signature of Judge (required)

TOTAL REGISTRATION FEES (MBA09) (715) \$ _____
 WB

SEMINAR PRODUCT ORDERS

Seminar products will be available approximately two weeks after the live program.

- \$235 Audio CDs and course materials (MBA09.KCD) \$ _____
- Subtotal:..... \$ _____
- 2008–2009 Season Ticket No. _____
- seminar product discount—subtract 10%: –
- Subtotal:..... \$ _____
- Shipping and handling fee:..... \$ 7.00
- TOTAL ORDER:..... \$ _____
 WB

VHS OR DVD RENTALS

For additional viewers, please call 503-431-6351, or toll-free in Oregon at 1-800-452-8260, ext. 351.

- \$235 DVD rental and course materials (MBA09.KDR)..... \$ _____
- Subtotal:..... \$ _____
- 2008–2009 Season Ticket No. _____
- video rental discount—subtract 30%: –
- Subtotal:..... \$ _____
- Shipping and handling fee:..... \$ 7.00
- TOTAL ORDER:..... \$ _____
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GENERAL INFORMATION

QUESTIONS? Call the CLE Service Center at 503-431-6413, or toll-free in Oregon at 1-800-452-8260, ext. 413. For information about upcoming seminars, please visit the CLE Calendar at www.osbarcle.org.

CANCELLATIONS: Cancellation requests must be received at least 48 hours prior to the start of the seminar to qualify for a refund. Requests are accepted via phone, fax, or mail; please see “Four Ways to Register” for contact information. All cancellations are subject to a \$20 cancellation fee.

TUITION ASSISTANCE: Tuition assistance is available on the basis of financial need. Fax a request stating your financial situation to 503-968-4456 no later than one week before the seminar.

DIETARY RESTRICTIONS OR SPECIAL ACCOMMODATIONS: Call 503-431-6351, or toll-free in Oregon, 1-800-452-8260, ext. 351.

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- Check Enclosed: Payable to Oregon State Bar
- Credit Card (VISA or MasterCard only)

All information below required when paying by credit card.

Credit Card Number _____ Expiration Date _____

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Authorized Signature _____

FOUR WAYS TO REGISTER OR ORDER

Registrations and orders will not be processed without payment.

- ONLINE** at www.osbarcle.org.
- PHONE:** 503-431-6413, or toll-free in Oregon at 1-800-452-8260, ext. 413
- FAX with VISA or MasterCard number:** 503-968-4456
- MAIL with check:** Oregon State Bar, CLE Registration, P.O. Box 231935, Tigard, OR 97281-1935